



KELLTON TECH

Intelligent Mobility Solution Accelerated **Agent Onboarding Process** for a Leading Insurer



\$73

Billion of sum assured



150%

solvency ratio



Presence in

221

cities

BUT

WITH NO DIGITAL INFRASTRUCTURE

Challenges

- ⚙️ Paper-based, manual processes
- ⚙️ No centralized platform
- ⚙️ Lack of real-time data access
- ⚙️ Delayed policy issuance time
- ⚙️ Glacial agent-employee relationship



Solution

- ⚙️ Real-time mobility solution and a centralized platform
- ⚙️ Modernized business and IT landscape
- ⚙️ Digitized processes

Benefits

- ⚙️ Agent onboarding time reduced by 75%
- ⚙️ Operational capabilities optimized by 30-50%
- ⚙️ Agent retention and engagement improved
- ⚙️ Scrutinization of data and information simplified

