



Introducing a Better Path to ERP – Kellton4ERP™ Distribution



Kellton4ERP™ is a new approach to quickly implementing SAP, the dominant Enterprise Resource Planning (ERP) software. This 4-step process simplifies and speeds up implementation, reducing cost, complexity, and risk. Utilizing the proven technology of SAP Business All-in-One, Best Practices, and the experienced consultants of Kellton Tech, the process of implementing SAP begin and end in the same fiscal quarter.

Wholesale Distribution Industry Challenges:

- Are you struggling to keep up with the demands of your customers?
- Are you experiencing rapid growth that is stretching your business processes beyond their limits?
- Are most of your key business processes still paper-based?
- Can you quickly integrate the operations of a newly acquired company or service line?

Introducing a better path to ERP, Kellton4ERP Distribution

Kellton4ERP™ Distribution (Kellton4ERP™ WSD) leverages the Best Practices in Wholesale Distribution with standardized back office functionality coupled with pre-configured WSD Industry-specific solutions. With implementation times measured in weeks (not months or years) Kellton4ERP™

Distribution can be up and running in as little as 12 weeks. This solution provides companies across the Wholesale Distribution value chain the comprehensive tools necessary to grow the business organically or through acquisition. With built-in Best Practices, Kellton4ERP™ WSD will make your life easier from the first moment.

Your Kellton4ERP™ Distribution implementation includes significant pre-configured functionality right out of the box including:

- Collaborative Quote to Cash
- Supply Chain Optimization and Inventory Control
- Balanced Demand and Supply for optimized availability
- “**Kellton4ERP Fill Rate**” for maximized fill rate execution
- Real-time insight into profitability
- Chargeback and Fill Rate Management
- Landed Cost
- Financial and Management Analytics
- Operational Analytics

Kellton4ERP™ Distribution includes:

- Data load programs, tools, and templates
- Detailed transaction instructions and training materials
- Security profiles and roles
- Project plan and other accelerators



...Kellton Tech
always came
through to deliver
quality, on-time
projects.

– Craig B.
Global Distribution
Company

Call us today to
learn how
Kellton4ERP
Distribution can help
you run better than
ever before



Introducing a Better Path to ERP – Kellton4ERP™ Distribution



Manage, Monitor, and Maintain All Financial and Operational Functions

Finance & Accounting

- General Ledger
- Accounts Payable
- Accounts Receivable
- Statutory Reporting
- Profitability Analysis and Management Reporting

Materials Management

- Inventory Management
- Physical Inventory/Inventory Count and Adjustment
- Storage and Stock Management, including Serialization and Batch Management

Sales & Operations

- Sales Order Management
- Sales and Operations Planning
- Fill & Kill process to eliminate hanging backorders
- Customer Returns and Chargeback Management
- Sales Order Processing with Collective Billing
- Customer Credit Management

Procurement

- Requisitions and Purchase Orders
- Goods Receipts/Invoice Reconciliation
- Order Split/Repack, and Ship to Remote Sites
- Inbound and Outbound Logistics
- Procurement Contracts and Rebate Management

Common Myths About SAP

MYTH: SAP takes years to implement
FACT: With Kellton4ERP Distribution, you can be live in as little as 12 weeks

MYTH: SAP is too expensive
FACT: Kellton4ERP Distribution implementations are generally fixed scope, fixed timeline, and fixed price

MYTH: We need to dedicate a large, full-time team to do SAP

FACT: Ready-to-use Kellton4ERP Distribution Services eliminates the need to build from scratch, reducing the need for a large team

MYTH: We need to hire an SAP staff
FACT: Kellton Tech can provide support services to complement your “super users” keeping your IT budget and headcount reasonable

Kellton Tech – The Experts in SAP

Kellton Tech focuses on Digital Transformation and Enterprise IT services. Our capabilities extend across industries from Chemicals, and Oil & Gas to Retail, Manufacturing and Wholesale Distribution. As a Tier 1 PCOE Gold-Certified SAP partner, we have successfully implemented numerous S/4HANA Go-Lives. Our combination of technology and industry expertise delivers strong, dependable implementation and application support for S/4HANA, SAP Business All-in-One, SAP Cloud, SAP Hybris, SAP Analytics and SAP Data Transformation solutions. When your company is ready for exponential growth, look to Kellton Tech .

Kellton Tech – creating infinite possibilities with technology.



KELLTON TECH